

relyd for partners

Partner programme.

Bring customers to relyd and share in the subscription.

For fiduciaries, IT service providers, consultants and agencies. Partners recommend relyd or set it up for the customer and earn a commission on the paid subscription. relyd invoices the customer itself, and the partner's own account is free of charge.

%

Up to 25 %

Commission on the paid net subscription

**Every country**

Both partner levels open worldwide

**No fee**

Recommend without minimum, free account

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The programme

Partners bring customers to relyd and support them. relyd provides the software, invoices the customer and runs the system. Partners have no collection work and no licence administration.

Who the programme is for



Fiduciaries

Recommend relyd to their clients and then work directly in the account. Receipts, expenses, bank reconciliation and QR-bill arrive complete, without exports.



IT service providers

Set up relyd for the customer, migrate data from the previous system, train the team and are the first point of contact for questions.



Consultants and agencies

Build workflows for customers in relyd Atelier without code, connect shops and run digitalisation projects.



The programme is open to businesses in every country. Before a set-up, the partner checks whether relyd meets the customer's local requirements, for example for tax, e-invoicing or payroll. Partner feedback decides which countries are localised next.

Two levels, by contribution

Partners who recommend become referral partners. Partners who set up and support become certified partners. Switching is possible at any time.

Referral partner

20 %

Commission

- ✓ On the paid net subscription
- ✓ The first 12 months per customer
- ✓ Sign-up is enough
- ✓ Own account free of charge

Certified partner

25 %

Commission

- ✓ On the paid net subscription
- ✓ Ongoing, as long as the customer is active
- ✓ Set-up fee 100 % with the partner
- ✓ Training and priority partner support

Customers from relyd

10 %

Commission

- ✓ For certified partners
- ✓ relyd forwards set-up requests
- ✓ Ongoing, as long as the customer is active
- ✓ Set-up fee 100 % with the partner

Net subscription: paid subscription fees excluding VAT. For AI credits, relyd's service fee counts.

No fee. Referral partners have no minimum volume. Every partner's own relyd account is free of charge.

How a referral works

Every partner receives a personal link. relyd uses it to attribute new customers to the partner.

From link to credit note

- 1** **Partner**
Share the link
By e-mail, on the partner's own website or in a conversation with the customer.
- 2** **Customer**
Registration
The customer registers through the link. If a customer comes without the link, relyd assigns it by hand after checking with the partner.
- 3** **relyd**
Attributed for 90 days
If the customer starts a paid subscription within 90 days, the customer counts for the partner.
- 4** **relyd**
Commission earned
60 days after the customer has paid an invoice, the commission on it is earned.
- 5** **Partner**
Credit note per quarter
relyd prepares the statement itself. The partner does not issue an invoice.

 **Monthly overview**
Every month, partners receive a list of their customers with the commission earned.

 **Paid in the invoice currency**
In CHF, EUR or USD, depending on the customer's invoice. Amounts below 50 are carried forward to the next quarter.

Certification and support

Certified partners set up relyd for the customer and are the first point of contact there. relyd stands behind them.



Training by relyd

Introduction to set-up, data migration and modules.
The certification is renewed every year.



Clear division of tasks

Use, set-up and data with the partner. Faults, operation and security with relyd.



Priority partner support

A dedicated channel to relyd, usually answered within one business day.



Access by invitation only

Partners work as invited users in the customer's account, with the rights the customer grants.



Own contract with the customer

The partner agrees and invoices the set-up directly with the customer.



One fixed contact

The same person at relyd for questions about the programme and customers.



Minimum target from the second year of certification: at least 10 new referred customers per year that still have a paid subscription at year end. If the target is missed, the referral partner level applies again. Certification can be requested again at any time.

Customers from the region

When a customer asks relyd for help with the set-up, relyd forwards the request to a certified partner in the customer's region.

How a request reaches the partner

1

Request with consent

The customer wants set-up help and agrees that relyd passes on the contact details.

2

Matching partner

relyd chooses by region, language and focus.

3

Answer within two business days

The partner accepts or declines the request. Without an answer it goes to the next partner.

4

10 % ongoing

For assigned customers the partner receives 10 % of the net subscription and keeps the full set-up fee.



There is no right to receive requests. How many requests are forwarded depends on demand in the region.

Become a partner

Signing up takes one minute. relyd gets in touch within two business days for a short call.

In four steps

1

Sign up

Website and what the business does for customers, at go.relyd.co/partner.

2

Call, 20 minutes

Suitable level, statements and open questions.

3

Account and partner link

relyd sets up the partner's own account and sends the personal link. Certified partners receive the training.

4

Win customers

Every customer who registers through the link counts for the commission for 90 days.



The Partner Agreement on legal.relyd.co applies. The contracting party is relyd Limited for partners in the EU, the EEA, the United Kingdom, Switzerland and Liechtenstein, and relyd Inc. for all other countries.

Let's talk

relyd is happy to answer questions about the programme in person.

Become a partner

Sign up in one minute.

go.relyd.co/partner →

Write

Questions about the programme and customers.

partner@relyd.co →

Call

A personal conversation.

[+41 71 575 24 76](tel:+41715752476) →

More information

Partner Agreement

legal.relyd.co/en/partner-agreement

Overview of relyd

documentations.relyd.co

Help centre

support.relyd.co

System status

status.relyd.co